Brown & Brown INSURANCE®

MEET THE TEAM:

Jim Barnes

Employee Benefits Consultant

CERTIFICATIONS: Life & Health License

YEAR JOINED INSURANCE INDUSTRY: 1977

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OFFICE LOCATION: Santa Rosa, CA

SPECIALTIES:

- Individual life and disability insurance for business owners and professionals
- Group life, medical, dental, vision, and long-term disability plans
- Client relationships

Jim began his insurance carrier in 1977 with Lincoln National Life and opened his own agency in 1981 as James J. Barnes Insurance Services, which specialized in employee benefits. Jim joined Sitzmann, Morris, and Lavis (SML) in 2003 after his company was acquired by the firm. In November 2011, SML was acquired by Brown & Brown Insurance, the nation's sixth largest insurance broker, and Jim has been with the firm ever since.

His industry affiliations include former President of the Redwood Empire Life Underwriters Association and former board member of the Redwood Empire Association of Health Underwriters.

Outside work, Jim is past board president of the Redwood Empire Food Bank and is now an active board member of the Humane Society of Sonoma County. In 1969, he graduated from Sonoma State University with a degree in mathematics before joining the Southland Corporation as a Field Representative in Marin County. Jim and his wife, Claudette, reside in Santa Rosa, where they raised their children Kimberly and James. He is an active member of the Santa Rosa Golf & Country Club and a team captain managing a 25-man roster in the men's business league.

Connect with him today!

Learn more about Brown & Brown, our teammates, culture, and capabilities at **bbnca.com**.